HYUNJUNG LEE

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EDUCATION

Ph.D. in Agricultural and Resource Economics, University of California, Davis Expected 2026 M.A. in Agricultural and Resource Economics, Seoul National University, South Korea 2017 B.A. in Agricultural Economics, Seoul National University, South Korea 2013

RESEARCH FIELDS

Primary: Agricultural Economics, Behavioral Economics

Secondary: Environmental Economics

WORKING PAPERS

Strategic Redundancies in Sustainability Food Labels and Claims: Do They Inform or Mislead Consumers? (Job Market Paper)

Complementarity or Substitutability of Positive Sustainability Messaging in Modern Retail Markets: Can Certified Labels Better Inform Consumers than Manufacturer and Retailer Claims?

WORK IN PROGRESS

Affordable Sustainability? The Role of Combined Sustainability Labels and Claims in Shaping Market Reach and Consumer Inclusion

PUBLICATIONS

(Pre-doctoral Publications)

[1] Jeong, H., J. Sung, and **H. Lee** (2020): "Analysis of Social Demand for Countermeasures in Response to Extreme Weather Events in Korean Agricultural Sector." *Journal of Climate Change Research*, 11(4): 235–246. (published in Korean)

- [2] Sung, J., H. Lee, and W. Cho (2019): "The Evaluation of Integrated Agricultural Resource Management Policy through Water-Energy-Food Nexus: An Application to Management of Aquifer Recharge Project." The Korean Society of Rural Planning, 25(4): 35–45. (published in Korean)
- [3] Jeong, H., J. Sung, **H. Lee,** and C. Kim (2018): "Local and Global Market Status and Projection of Environmentally Friendly Agricultural Products." *Journal of the Environment-Friendly Agricultural Research*, 20(1&2): 49–63. (published in Korean)
- [4] Lee, H., K. Kim, and D. An (2017): "Factors Affecting the Type of 6th Industrialization and Farm Income." Korean Journal of Agricultural Economics, 58(3): 1–24. (published in Korean)

PRESENTATIONS

European Association of Agricultural Economists Congress, Bonn, Germany	$\mathrm{Aug}\ 2025$
Agricultural & Applied Economics Association Annual Meeting, $Denver,\ CO$	Jul 2025
Agricultural & Applied Economics Association Annual Meeting, New Orleans, LA	Jul 2024

RESEARCH EXPERIENCE

Graduate Student Researcher, University of California, Davis

with Brittney Goodrich

Summer 2022

with Kristin Kiesel

Summer 2024, Spring 2025, Fall 2025

Research Assistant, Seoul National University

with Donghwan An

Mar 2015–Feb 2017

TEACHING EXPERIENCE

Teaching Assistant, University of California, Davis (Undergraduate Level)

ARE 100A Intermediate Microeconomics

Spring 2021

ARE 171 Principles of Finance

Fall 2021, Winter 2022, Fall 2022

Spring 2023, Fall 2023

ARE 107 Econometrics for Business Decisions

Spring 2022

ARE 132 Cooperative Business Enterprises

Winter 2023

ARE 133 Introduction to Behavioral Economics

Spring 2024, Fall 2024

ARE 136 Managerial Marketing

Winter 2025

ARE 100B Intermediate Microeconomics

Summer 2025

PROFESSIONAL EXPERIENCE

Korea Rural Economic Institute (KREI), Naju, South Korea May 2017–Sept 2020

Researcher, Department of Environmental and Resource Policy in Agriculture

National Research Institute for Agricultural and Rural Economics Issues

Hello Nature, Seoul, South Korea

Dec 2012-Aug 2014

Manager for Customer and Producer Relations

E-commerce Platform for Direct-to-Consumer Agricultural Products

Multinational Exchange for Sustainable Agriculture, Berkeley, CA

Feb 2011–Nov 2011

Intern

Nonprofit Organization for Connecting and Training Global Sustainable Farming Leaders

SCHOLARSHIPS, HONORS, & AWARDS

Giannini Foundation Mini-Grant with Kristin Kiesel (\$34,000)	2025-	-2026
Henry A. Jastro Graduate Research Scholarship Award, University of California, Davis	3	2025
ARE Graduate Travel Award, University of California, Davis		2025
ARE Summer Research Fellowship, University of California, Davis		2024
Non-Resident Tuition Fellowship, University of California, Davis	2020-	-2021
First-year Departmental Fellowship, University of California, Davis	2020-	-2021
National Research Fellowship for Humanities, Korea Student Aid Foundation		2016
Merit-based Scholarship, Seoul National University	Fall	2015
Excellence in Research and Policy Contribution Award, Korea Rural Economic Institute	2017,	2018
Outstanding Graduate Student Paper Award, Korean Association of Agricultural and Food Po	olicy	2016

SERVICE & LEADERSHIP

Research Advisor for Undergraduate Honors Students, Seoul National University	2015, 2016
ARE Social Committee Chair Seoul National University	2015

OTHER ACTIVITIES

Graduate Teaching Community, University of California, Davis Winter 2025 Graduate Inclusive Education and Mentoring Training Workshop, University of California, Davis 2025

SKILLS & LANGUAGES

 $\textbf{Programming Languages:} \ R, \ STATA, \ \underline{L}\!\!^{A}\underline{T}\!\!_{E}\!\!X$

Languages: English (Fluent), Korean (Native)

REFERENCES

Prof. Kristin Kiesel (Co-chair) Dept. of Agricultural and Resource Economics University of California, Davis kiesel@ucdavis.edu Prof. Richard Sexton (Co-chair)
Dept. of Agricultural and
Resource Economics
University of California, Davis
rich@primal.ucdavis.edu

Prof. Jeffrey Williams
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Resource Economics
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